



Testimonial

[Precon replaces new Panasonic VoIP system with Glenbriar solution]

CALGARY, AB – November 16, 2007 — **Glenbriar Technologies Inc.** (CNQ: GBRT) today announced another significant replacement of a competitor's recently installed VoIP equipment solution with the Glenbriar Business VoIP solution.

Glenbriar's Business VoIP Solution combines ShoreTel phones, switches and software with integration software for Goldmine CRM solutions and Cisco routers to produce a truly superior deployment. The Glenbriar VoIP Solution was rolled out at the Calgary and Lethbridge locations for Precon Precast Products of Lethbridge, Alberta, replacing a Panasonic VoIP solution that was returned to the manufacturer under warranty.

“One of the focuses of Precon is to automate our processes to do more with our existing people,” noted Art Lubin, Sales and IT Manager at Precon. “We pride ourselves on having leading edge technology. The ShoreTel phone system has provided a leading edge complete phone system that integrated nicely with our existing system. We find the ShoreTel system easy to learn and use, stable and easy to support. Combine that with the Goldmine integration and Glenbriar's great support team, and you have a winner.”

The Goldmine integration software allows calls to be directly placed on the ShoreTel system from within the Goldmine CRM application, reducing time taken to follow up with clients and contacts. The ShoreTel Call Manager and the integration software are accessible from either client PCs or on Precon's Citrix Server. As with all ShoreTel multi-site installations, calls between Precon's sites are free, significantly reducing long distance charges. Advantage is also taken of the least cost routing, where calls from one site to a number local to another site are routed across the WAN, further reducing long distance charges.



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[**Emergency solution saves the day for United Way of Calgary**]

About Precon

Headquartered in Lethbridge, Alberta, **Precon Precast Products** has been serving Western Canada for over 25 years with high quality precast concrete products and exemplary service. Precon's products range from channel inlets, manholes, walls, buildings to vaults and pump stations, Precon employs 40+ people at its manufacturing plant. Precon's sales area includes Western Canada with some product finding its way to the western USA. 90% of production is sold to the municipal underground market and 10% is sold to the irrigation market.

About Glenbriar

Glenbriar Technologies Inc. (CNQ:GBRT) provides leading-edge business-driven technology spearheaded by a highly developed Managed Services approach. Glenbriar is specifically focused in IT and VoIP consulting and implementation in a number of specific market verticals. Glenbriar's **Peartree Software Inc.** division develops software solutions for targeted industries such as manufacturing and DMS. Glenbriar currently has offices in Alberta, British Columbia and Ontario. See www.glenbriar.com for more details.

The CNQ has not reviewed and does not accept responsibility for the adequacy and accuracy of this information.

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This news release may contain forward-looking statements. These forward-looking statements do not guarantee future events or performance and should not be relied upon. Actual outcomes may differ materially due to any number of factors and uncertainties, many of which are beyond Glenbriar's control. Some of these risks and uncertainties may be described in Glenbriar's corporate filings (posted at www.sedar.com). Glenbriar has no intention or obligation to update or revise any forward looking statements due to new information or events.